

Top Originators of 232 Health Care Loans

Rank	Originator	Data	Nursing /ICF	Asst'd Living	Board & Care	Grand Total
1	GMAC COMMERCIAL MTGE	# Loans	39	10	3	52
		# Units	5,052	883	265	6,200
		Mtge \$\$ (mils)	\$203.2	\$59.7	\$9.6	\$272.5
		% of col loans	12.7%	7.2%	4.6%	10.2%
		% of col units	12.5%	8.7%	5.2%	11.1%
		% of col \$\$	10.1%	8.3%	4.0%	9.2%
2	HIGHLAND MORTGAGE	# Loans	15	13	19	47
		# Units	1,438	882	1,210	3,530
		Mtge \$\$ (mils)	\$50.3	\$68.8	\$53.8	\$172.9
		% of col loans	4.9%	9.4%	29.2%	9.2%
		% of col units	3.6%	8.7%	23.6%	6.3%
		% of col \$\$	2.5%	9.6%	22.2%	5.8%
3	REILLY MORTGAGE GROUP	# Loans	32	8	2	42
		# Units	3,745	582	136	4,463
		Mtge \$\$ (mils)	\$160.5	\$46.1	\$10.6	\$217.3
		% of col loans	10.4%	5.8%	3.1%	8.2%
		% of col units	9.3%	5.7%	2.6%	8.0%
		% of col \$\$	8.0%	6.4%	4.4%	7.3%
4	WMF-HUNTOON PAIGE	# Loans	19	15	3	37
		# Units	2,357	1,118	180	3,655
		Mtge \$\$ (mils)	\$165.1	\$77.2	\$7.8	\$250.2
		% of col loans	6.2%	10.8%	4.6%	7.2%
		% of col units	5.8%	11.0%	3.5%	6.6%
		% of col \$\$	8.2%	10.7%	3.2%	8.4%
5	CONTINENTAL WINGATE	# Loans	19	13	5	37
		# Units	2,360	1,172	388	3,920
		Mtge \$\$ (mils)	\$145.4	\$75.4	\$12.2	\$233.0
		% of col loans	6.2%	9.4%	7.7%	7.2%
		% of col units	5.8%	11.5%	7.6%	7.0%
		% of col \$\$	7.2%	10.5%	5.0%	7.8%
6	CAMBRIDGE REALTY CAPITAL IL	# Loans	27	4	5	36
		# Units	5,018	161	429	5,608
		Mtge \$\$ (mils)	\$269.2	\$10.1	\$22.3	\$301.6
		% of col loans	8.8%	2.9%	7.7%	7.0%
		% of col units	12.4%	1.6%	8.4%	10.1%
		% of col \$\$	13.4%	1.4%	9.2%	10.1%
7	CAPITAL FUNDING GROUP	# Loans	27	2	2	31
		# Units	2,782	257	118	3,157
		Mtge \$\$ (mils)	\$85.3	\$11.5	\$3.3	\$100.2
		% of col loans	8.8%	1.4%	3.1%	6.1%
		% of col units	6.9%	2.5%	2.3%	5.7%
		% of col \$\$	4.2%	1.6%	1.4%	3.4%
8	PFC CORP	# Loans	16	10		26
		# Units	1,789	873		2,662
		Mtge \$\$ (mils)	\$78.0	\$54.5		\$132.5
		% of col loans	5.2%	7.2%		5.1%
		% of col units	4.4%	8.6%		4.8%
		% of col \$\$	3.9%	7.6%		4.5%

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9	CONTINENTAL SECURITIES	# Loans	15	6	5	26
		# Units	2,438	669	887	3,994
		Mtge \$\$ (mils)	\$136.3	\$66.8	\$60.3	\$263.3
		% of col loans	4.9%	4.3%	7.7%	5.1%
		% of col units	6.0%	6.6%	17.3%	7.2%
		% of col \$\$	6.8%	9.3%	24.9%	8.8%
10	BANC ONE CAPITAL FDG	# Loans	15	4	4	23
		# Units	1,440	217	516	2,173
		Mtge \$\$ (mils)	\$72.3	\$20.2	\$13.8	\$106.3
		% of col loans	4.9%	2.9%	6.2%	4.5%
		% of col units	3.6%	2.1%	10.0%	3.9%
		% of col \$\$	3.6%	2.8%	5.7%	3.6%
11	TRI CAPITAL CORP	# Loans	4	9	3	16
		# Units	418	561	133	1,112
		Mtge \$\$ (mils)	\$20.4	\$32.7	\$8.3	\$61.4
		% of col loans	1.3%	6.5%	4.6%	3.1%
		% of col units	1.0%	5.5%	2.6%	2.0%
		% of col \$\$	1.0%	4.5%	3.4%	2.1%
12	BERKSHIRE MTGE FINANCE BET	# Loans	5	10	1	16
		# Units	307	423	35	765
		Mtge \$\$ (mils)	\$17.2	\$31.2	\$2.0	\$50.4
		% of col loans	1.6%	7.2%	1.5%	3.1%
		% of col units	0.8%	4.2%	0.7%	1.4%
		% of col \$\$	0.9%	4.3%	0.8%	1.7%
13	CHARLES RIVER MTGE	# Loans	11	4		15
		# Units	1,235	329		1,564
		Mtge \$\$ (mils)	\$67.6	\$27.4		\$95.0
		% of col loans	3.6%	2.9%		2.9%
		% of col units	3.1%	3.2%		2.8%
		% of col \$\$	3.4%	3.8%		3.2%
14	MELLON MORTGAGE	# Loans	5	6	3	14
		# Units	804	293	235	1,332
		Mtge \$\$ (mils)	\$25.0	\$22.7	\$5.6	\$53.2
		% of col loans	1.6%	4.3%	4.6%	2.7%
		% of col units	2.0%	2.9%	4.6%	2.4%
		% of col \$\$	1.2%	3.1%	2.3%	1.8%
15	CENTURY HEALTH CAPITAL	# Loans	12	1	1	14
		# Units	1,484	59	60	1,603
		Mtge \$\$ (mils)	\$109.5	\$4.7	\$3.7	\$117.9
		% of col loans	3.9%	0.7%	1.5%	2.7%
		% of col units	3.7%	0.6%	1.2%	2.9%
		% of col \$\$	5.4%	0.7%	1.5%	4.0%
16	GLASER FINANCIAL GRP	# Loans	6	6		12
		# Units	1,225	504		1,729
		Mtge \$\$ (mils)	\$32.2	\$35.4		\$67.6
		% of col loans	1.9%	4.3%		2.3%
		% of col units	3.0%	4.9%		3.1%
		% of col \$\$	1.6%	4.9%		2.3%
17	HEARTLAND CAPITAL CORP	# Loans	1	5	6	12
		# Units	130	299	312	741
		Mtge \$\$ (mils)	\$3.7	\$15.6	\$13.7	\$33.0
		% of col loans	0.3%	3.6%	9.2%	2.3%
		% of col units	0.3%	2.9%	6.1%	1.3%
		% of col \$\$	0.2%	2.2%	5.6%	1.1%

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18	LPC MORTGAGE CO	# Loans	7	5		12
		# Units	618	363		981
		Mtge \$\$ (mils)	\$30.5	\$28.1		\$58.6
		% of col loans	2.3%	3.6%		2.3%
		% of col units	1.5%	3.6%		1.8%
19	DORMITORY AUTHTY/ST NY	% of col \$\$	1.5%	3.9%		2.0%
		# Loans	11			11
		# Units	3,095			3,095
		Mtge \$\$ (mils)	\$244.4			\$244.4
		% of col loans	3.6%			2.1%
20	HARRY MORTGAGE CO	% of col units	7.7%			5.6%
		% of col \$\$	12.1%			8.2%
		# Loans	6	3	2	11
		# Units	631	233	111	975
		Mtge \$\$ (mils)	\$18.1	\$12.4	\$7.6	\$38.1
21	SUBURBAN MORTGAGE	% of col loans	1.9%	2.2%	3.1%	2.1%
		% of col units	1.6%	2.3%	2.2%	1.8%
		% of col \$\$	0.9%	1.7%	3.1%	1.3%
		# Loans	8	3		11
		# Units	1,064	86		1,150
22	ZIEGLER FINANCING CORP	Mtge \$\$ (mils)	\$52.6	\$8.1		\$60.7
		% of col loans	2.6%	2.2%		2.1%
		% of col units	2.6%	0.8%		2.1%
		% of col \$\$	2.6%	1.1%		2.0%
		# Loans	8	2	1	11
		# Units	916	222	120	1,258
		Mtge \$\$ (mils)	\$27.7	\$11.8	\$7.7	\$47.2
		% of col loans	2.6%	1.4%	1.5%	2.1%
		% of col units	2.3%	2.2%	2.3%	2.3%
		% of col \$\$	1.4%	1.6%	3.2%	1.6%
	Total # Loans		308	139	65	512
	Total # Units		40,346	10,186	5,135	55,667
	Total Mtge \$\$ (mils)		\$2,014.5	\$720.2	\$242.4	\$2,977.1
	Top Lenders % of All Loans Made		80.8%	76.0%	84.4%	79.9%